



March 4, 2025

Dear LMI Customers,

In light of the recent tariffs imposed by the USA on Canadian goods, LMI will be forced to implement a surcharge on all products shipped to the USA. This surcharge will be effective immediately for all products impacted.

We understand that this is more than an inconvenience, and we apologize for any disruption it may cause. We hope that this measure will be short-lived and we pledge to remove this surcharge immediately should the tariffs be rescinded.

The surcharge will be calculated as a fixed percentage of the total order value and will be added to the invoice under a separate line item. If there are certain products that are exempted from the tariffs, then the surcharge will only apply to specific items.

We understand that this surcharge will impact your business, and we appreciate your understanding. We are committed to providing you with the best possible products and services, and we regret that this surcharge is necessary to ensure that we can continue to do so.

If you have any questions or concerns, please do not hesitate to contact us.

Thank you for your continued business.

Sincerely,

A handwritten signature in black ink, appearing to read 'Len Chamberlain'.

Len Chamberlain
Chief Commercial Officer
LMI Technologies